ALCON: Be advised the Recruiting First Sergeants Course is no longer an in-house course at the RRS. It is now a 2 week VCS course conducted after successful completion of training at the Magready Training site. For more information, contanct Mr. Santana at (803)751-8268.

<u>Purpose:</u> To provide instruction for selected NCOs in the grade of Sergeant First Class (Promotable), Master Sergeant, or First Sergeant, which will prepare them to serve as recruiting First Sergeants. Students will gain knowledge in assisting and advising the recruiting Company Commander in planning, coordinating, and supervising key company activities that result in mission accomplishment.

<u>Scope</u>: The curriculum is designed to equip students with the skills and knowledge needed to lead a recruiting company in a demographically and geographically diverse environment. The course is designed around the eight elements of the Recruiting Functions (RF). It addresses issues that are unique to the recruiting environment that are not normally associated with a typical line-unit First Sergeant. Examples of these unique requirements are marketing strategies, mission planning, and resource management.

<u>Prerequisites</u>: The student body will be comprised of personnel holding the MOS 79R, serving in or assigned to the duty position of company First Sergeant and be in the grade of Sergeant First Class (Promotable), Master Sergeant, or First Sergeant.

## **Subjects**:

- 1. Conduct a Recruiting Company After Action Review
- 2. Evaluate Station Recruiting Functions
- 3. Implement a Company Recruiting Operational Plan
- 4. Enforce the Company FSTP
- 5. Manage Development Programs
- 6. Complete Company Level Quality Assurance (QA)